

# 10th Annual PHARMA PACKAGING AND LABELING EAST COAST 2018

21ST - 22ND FEBRUARY, PHILADELPHIA, USA



## 10<sup>th</sup> Annual Pharma Packaging and Labeling East Coast Conference

February 21<sup>st</sup> – 22<sup>nd</sup>, 2018 | Philadelphia, USA

### 2018 Speaking Faculty

- Patricia Walsh**, Director, Head of Global Labeling, **Jazz Pharmaceuticals**  
**Bob Celeste**, Founder, **Center for Supply Chain Studies**  
**Kashappa-Goud Desai**, Associate Fellow, **GlaxoSmithKline**  
**Christy Wood**, Senior Manager Global Labeling, **Jazz Pharmaceuticals**  
**Kamana Singh**, Labeling Manager, **Sanofi**  
**Gerrit-Jan Nijveldt**, Senior Director Regulatory Labeling, **Sanofi**  
**Guido Schmitz**, Director of Packaging Design, **Bayer**  
**Gary Tuggle**, Special Agent in Charge, **U.S. Drug Enforcement Administration**  
**Kathleen Kinkead Salazar**, Director, Global Labeling Operations, **Janssen Pharmaceuticals**  
**Kathleen Bulgreen**, Senior Manager U.S. Regulatory Affairs Labeling, **LEO Pharma Inc.**  
**Helen Cocuzza**, Senior Manager, Regulatory Affairs, **Foamix Pharmaceuticals**  
**Matt Sample**, Sr. Director, Secure Supply Chain, **BluePoint Laboratories**  
**Carl Accetura**, Vice President, **PharmoRx Therapeutics Inc**  
**Nicole Quallis**, Labeling Manager, **Valeant Pharmacetucials**  
**Remon Zakhary**, Senior Group Lead Package Design & Development, **Bayer**  
**Jennifer Nixon Sekawungu**, Associate Director Labeling Group, **Janssen Pharmaceuticals**  
**Niambi Daniels Harris**, Director, Commercial QA-GMP, **Daiichi Sankyo**  
**Eugene Hackett**, Director of Corporate Security, **Bristol-Myers Squibb**  
**Mary Zhang**, CBP National Account Manager, **U.S. Customs & Border Protection**

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	<b>Pharma Packaging and Labeling East Coast 2018   Philadelphia, Pennsylvania Day One: February, 21<sup>st</sup> 2018</b>
08:15	Registration and refreshments
08:50	Chair's opening remarks
09:00	<p><b>Establishing an accurate global labeling tracking system to ensure your end-to-end labeling is inspection ready</b></p> <ul style="list-style-type: none"> <li>• Appreciating complexities in tracking labeling changes when managing multiple teams across global sites to minimize challenges encountered due to variations at the individual country level</li> <li>• Recognizing current difficulties in ensuring end to end labeling to determine regulatory repercussion on your company</li> <li>• Evaluating current labeling tracking systems and suggesting improvements to your internal procedures to ensure preparedness for pharmacovigilance inspections</li> <li>• Establishing reporting systems which enable non-compliance changes to be detected quickly and prevent safety update delays and backlogs</li> <li>• Emphasizing improvements in end to end labeling to minimize risk and improve safety</li> </ul> <p><b>Patricia Walsh</b>, Director, Head of Global Labeling, <b>Jazz Pharmaceuticals</b> <b>Christy Wood</b>, Senior Manager Global Labeling, <b>Jazz Pharmaceuticals</b></p>
09:30	<b>Session reserved for Intagras</b>
10:00	<p><b>Evaluating your inspection readiness strategy to guarantee you are on top of the changing labeling landscape and ready to comply</b></p> <ul style="list-style-type: none"> <li>• Establishing internal tracking and reporting structures which allow you to react to global guideline alterations without compromising your current timelines</li> <li>• Designing cross departmental reporting systems that allow label amendments in your product portfolios within allocated timelines stipulated by regulators to ensure compliance</li> <li>• Ensuring your labeling documentation is adequately set up to handle inspections by regulators and prevent audits</li> <li>• Developing internal strategies to guarantee labeling information changes are quickly rolled into the supply chain to maximize patient safety</li> <li>• Determining whether internal rearrangements are best achieved through in-house restructuring or outsourcing to guarantee you are prepared for your next inspection</li> </ul> <p><b>Gerrit-Jan Nijveldt</b>, Senior Director Regulatory Labeling, <b>Sanofi</b></p>
10:30	<b>Tech Spotlight Session reserved for CCL Label</b>
10:45	Morning refreshments and networking
11:15	<b>Harnessing branding as a story telling tool; remaining relevant in both the present and the future</b>

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	<ul style="list-style-type: none"> <li>• Appreciating brand loyalty as a mechanism to generate a bond between your customer and your company that lasts a lifetime and increases your revenue</li> <li>• Developing a branding strategy with a clear target audience that focuses on generational differences and expectations to ensure your customer loyalty</li> <li>• Recognizing the need for you brand to adapt through time; pinpointing sustainability as a key focus of millennials and the impact this will have on your business model and strategy</li> <li>• Appreciating the role of consistent branding across markets to increase your companies global image</li> <li>• Assessing ways through which branding can differentiate your products from that of the competition to win a competitive advantage</li> </ul> <p><b>Guido Schmitz</b>, Director of Packaging Design, <b>Bayer</b></p>
11:45	<b>Session reserved for BlueSoftware</b>
12:15	<p><b>Understanding the worst drug epidemic in US history: the link between prescription opioid and heroin abuse</b></p> <ul style="list-style-type: none"> <li>• Explaining the US history drug epidemic to describe the increasing drug abuse in the States</li> <li>• Describing how prescript drug leads to heroin abuse to raise awareness of the seriousness</li> <li>• Highlighting DEA's efforts to reduce the abuse nationwide</li> <li>• Generating solutions to protect the public health</li> </ul> <p><b>Gary Tuggle</b>, Special Agent in Charge, <b>U.S. Drug Enforcement Administration</b></p>
12:45	Lunch and networking
13:45	<p><b>Sourcing the right contract manufacturers throughout the globe to supply what you need, when you need it</b></p> <ul style="list-style-type: none"> <li>• Assessing logistical complexities of engaging with multiple contract manufactures around the globe and suggesting ways to simplify this process</li> <li>• Outlining mechanisms to reduce timelines in finding compliant partners set out by global headquarters to guarantee supplier conformity</li> <li>• Establishing partnerships with in-country suppliers to ensure you do not need to ship low value supplies and incur added costs</li> <li>• Ensuring all packaging components can be produced by one supplier to streamline processes</li> <li>• Improving partnerships between CMO's and pharma to improve working relationships and prevent relationship disintegration</li> </ul> <p><b>Remon Zakhary</b>, Senior Group Lead Package Design &amp; Development, <b>Bayer</b></p>
14:15	<b>Session Reserved for Global Vision</b>

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14:45	<p><b>DSCSA compliance, serialization, and why it's not just a barcode</b></p> <ul style="list-style-type: none"> <li>Serialized labeling and packaging, a supply chain paradigm shift towards standardization</li> <li>Presenting product packaging and designing for downstream use beyond distribution</li> <li>Understanding the supply chain impact of FDA's Enforcement Discretion and Grandfathering Guidance</li> <li>Reviewing impacts of serialized exceptions in the supply chain in 2018 and beyond</li> </ul> <p><b>Matt Sample</b>, Sr. Director, Secure Supply Chain, <b>BluePoint Laboratories</b></p>
15:15	<p>Afternoon refreshments and networking</p>
15:45	<p><b>Improving in-house department relationships as a simple and effective solution to guarantee in-house efficiency</b></p> <ul style="list-style-type: none"> <li>Outlining the need to pinpoint departmental priorities to guarantee internal awareness and prevent silos</li> <li>Establishing strong connections between packaging and labeling teams to ensure there is a structure of interdepartmental cooperation which prevents task duplication</li> <li>Harnessing technology to streamline internal communications and ensure optimal efficiencies in the packaging and labeling process</li> <li>Determining methods for an internal communication strategy which can be traced throughout departments to ensure all parties involved are aware of timeline alternations</li> <li>Considering how horizontal reporting structures can improve departmental relationships by establishing a clear responsibility framework</li> </ul> <p><b>Kathleen Kinkead Salazar</b>, Director, Global Labeling Operations , <b>Janssen</b></p>
16:15	<p><b>Session reserved for Loftware</b></p>
16:45	<p><b>Uncovering FDA's final guidance's on Nonproprietary Naming of Biologics and Biosimilars and what this means for your current labeling strategy</b></p> <ul style="list-style-type: none"> <li>Appreciating highly complex manufacturing processes required for biologics to determine how the new guidelines will support pharmacovigilance efforts and minimize improper substitution</li> <li>Uncovering nonproprietary naming and the importance this holds in today's labeling practices to guarantee you are up to speed with current regulations</li> <li>Outlining difficulties in ensuring adequately labeled suffixes no all bio-similar products to ensure compliance with strict FDA requirements</li> <li>Modifying your manufacturing process to ensure it is equipped to cope with additional labeling needs required by the guidelines</li> <li>Assessing ways to ensure compliance with incoming regulations with regards to electronic prescribed information databases and its effect on biologics</li> </ul> <p><b>Kamana Singh</b>, Labeling Manager, <b>Sanofi</b></p>

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17:15	Chair's summary and close of conference
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08:15	Registration and refreshments
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08:50	Chair's opening remarks
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09:00	<p><b>Exploiting blockchain technology to ensure compliance with the Drug Supply Chain Security Act (DSCSA)</b></p> <ul style="list-style-type: none"> <li>• Examining blockchain to utilize technology as a tool to improve track and trace, recalls and reimbursements</li> <li>• Identifying blockchain strategies as a norm in the industry to simplify internal processes</li> <li>• Outlining serialization best practice to enable small and mid-size pharma to ensure compliance</li> <li>• Uncovering ways blockchains' evolving nature can improve record security, traceability and prevent cyber-attacks to utilize in your supply chain</li> <li>• Harnessing blockchains' power as an alternative way of doing business with your customer base to improve relationship management</li> </ul> <p><b>Bob Celeste, Founder, Center for Supply Chain Studies</b></p>
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09:30	<b>Session reserved for Amplexor</b>
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10:00	<p><b>Exploring the role of US CBP and the Center of Excellence and Expertise, how we can assist industry</b></p> <ul style="list-style-type: none"> <li>• Enhancing knowledge on National Account Management Program</li> <li>• Uncovering Customs-Trade Partnership Against Terrorism (C-TPAT) program</li> <li>• Developing appreciation for Importer Self-Assessment (ISA) program and how this impacts you</li> <li>• Addressing Trusted Trader program for your pack and label strategy</li> </ul> <p><b>Mary Zhang, CBP National Account Manager, U.S. Customs &amp; Border Protection</b></p>
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10:30	Morning refreshments and networking
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11:30	<p><b>Designing combination products which are high-quality, adaptable and evolve throughout the supply chain</b></p> <ul style="list-style-type: none"> <li>• Design high-quality combination products by applying quality by design principles</li> <li>• Assessing current global regulatory landscape for CPs to ensure compliance</li> <li>• Uncover what are the correct packaging types, materials and designs needed to ensure that deceives are in line with regulatory expectations</li> <li>• Ensure labels and products are designed in a way which is adaptable as trials develop and move towards the commercial stage</li> <li>• Highlighting the added costs that current FDA guidelines will have on the industry as a whole to determine cost-saving alternatives</li> <li>• Maximizing Human Factor Studies (HFS) for CP's effective usage</li> </ul>
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**Kashappa-Goud Desai**, Associate Fellow, **GlaxoSmithKline**

## Safety Triggers Leading to Labeling Updates

11:30

- Briefly exploring company Core Data sheets and impact on other National Data Sheets
- Assessing types of triggers, internal and external, and its effect on timings, threshold criteria and hierarchy
- Unpacking the importance of well-documented cases for your products
- Outlining the need for deleting or downgrading safety information
- Exploring class labeling and adverse drug reaction frequency

**Kathleen Bulgreen**, Senior Manager U.S. Regulatory Affairs Labeling, **LEO Pharma Inc.**

## Compression Blow Forming (CBF), the new way into containers manufacturing

12:00

- Discovering the new CBF technology
- Presenting ways to achieve an innovative blow molding process merging the best, most valued characteristics of the alternative technologies
- Demonstrating examples of superior bottle quality
- Exploiting benefits from CBF technology for your business

**Ivan Bonzi**, Containers B. U. Director, Closures Containers PET Division, **Sacmi Imola S.C**

12:15

Lunch and networking

## Balancing regulatory requirements with brand design to prevent regulatory rejections and make sure you stand out amongst the crowd

13:00

- Recognizing the demands placed on packaging and labeling teams to ensure patient safety information is prioritized
- Exploiting package and label surface area to ensure space is utilized to its fullest capacity and waste is minimized
- Establishing priorities between labeling and branding teams to ensure these do not conflict and result in timeline delays
- Outlining novel packaging designs which both hold all required information while standing out against your competition
- Appreciating how electronic labels can free up packaging space and enable greater creativity to give you a competitive advantage

**Helen Cocuzza**, Senior Manager, Regulatory Affairs, **Foamix Pharmaceuticals**

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13:30	<p><b>Pushing the Crayola box to its limits; designing packaging which is appealing both to the regulator and the consumer</b></p> <ul style="list-style-type: none"> <li>• Enhancing information flow between regulatory and artwork teams to guarantee documentation used in artwork approval process is a match with regulatory requirements to prevent delays</li> <li>• Addressing the need for improved proofreading to minimize downstream backlogs and prevent inaccurate packaging printing</li> <li>• Outlining FDA artwork requirements to ensure regulatory compliance</li> <li>• Promoting innovative packaging designs to guarantee your products stand out against those of the competition</li> <li>• Considering alternative color schemes to match FDA dosage outline requirements to ensure the professionalism of your product</li> </ul> <p><b>Carl Accetura, Vice President, PharmoRx Therapeutics Inc</b></p>
14:00	Afternoon refreshments and networking
14:30	<p><b>Speaker Hosted Roundtables</b> Interactive roundtable sessions offer a unique opportunity to come together with your peers to share best practice and develop solutions to critical challenges facing the industry as a whole. Hosted by industry experts and each focused on a single issue, roundtables are an exciting, interactive way to build your personal network and learn from the experience and expertise of others.</p> <p>Each roundtable session lasts for 45 minutes, and delegates may attend up to 2 roundtables</p>
Roundtable 1	<p><b>Packaging &amp; Labeling Development for New Product Launches</b></p> <p><b>Orna Bresler, Director of US Account Services, Perigord</b></p>
Roundtable 2	<p><b>Mastering your packaging to ensure your products integrity is guaranteed both while in storage and in transit</b></p> <p><b>Niambi Daniels Harris, Director, Commercial QA-GMP, Daiichi Sankyo</b></p>
Roundtable 3	<p><b>Discussing FDA's guidance with regards to DSCSA to improve industry standards</b></p> <p><b>Nicole Quallis, Labeling Manager, Valeant Pharmaceuticals</b></p>
Roundtable 4	<p><b>Establishing best practice to prevent counterfeits entering your drug supply chain</b></p> <p><b>Eugene Hackett, Director of Corporate Security, Bristol-Myers Squibb</b></p>
Roundtable 5	<p><b>Continuing the conversation on end-to-end labeling to improve patient safety</b></p> <p><b>Jennifer Nixon Sekawungu, Associate Director Labeling Group, Janssen Pharmaceuticals</b></p>

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16:00	Chair's summary and close of conference